At Every Desk

**Solution setting:** Classroom and home working environment

**Classroom focus:**
- **Tools needed:** Cisco TelePresence MX700 dual screen
- **Focus on:** Content delivery and the instructor. Demonstrate how the Cisco TelePresence SpeakerTrack 60 on the far end allows the instructor to freely float between whiteboard and podium. Show how the second screen focuses on content. Integrate Cisco Capture, Transform, Share to pull additional content as needed, and highlight how this platform also allows the instructor on the far end to record and display content. Feature Cisco CMR to allow multiple sites to appear in the same learning environment.

**Home working environment focus:**
- **Tools needed:** Cisco DX80
- **Focus on:** Content consumption. Demonstrate how an at-home worker can join a Cisco CMR call for remote learning. Highlight Cisco Capture, Transform, Share for both content consumption and content creation. Include dialogue focused on creating a remote learning environment, as well as the virtual learning capability that can scale with complexity of need and reach of audience.

Discuss how Cisco offers virtual content creation and delivery tools for any learning environment. Show that anyone can attend virtually from home or office with a full spectrum of capability, reaching from high interactivity (full, two-way video and content sharing) to on demand (Cisco Capture, Transform, Share). Highlight key features, such as Intelligent Proximity and recording from Cisco WebEx®, that add value to an overall communications and learning environment.

**Suggestion:** If you do not have a far-end instructor available, you can use CEC for Cisco SpeakerTrack 60 demo or record content to show.

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